



Christopher Franklin Chairman and CEO Essential Utilities /AQUA 762 W. Lancaster Avenue Bryn Mawr, PA 19010

Dear Mr. Franklin,

We are writing in response to the Bucks County Courier Times news article published on August 27, 2022, in which it was reported that you "Would like to buy the North Penn and North Wales Authorities". The article also quoted you as stating; "I would love to buy North Penn and North Wales and we could run it much better than they do."

We find your comments to be both arrogant and insulting.

We are proud of our longstanding record of excellence in the water we deliver, as well as in our daily operations. Both the North Wales and North Penn Authorities have consistently received both statewide and national recognitions for our efforts, as evidenced by the numerous prestigious awards we have received over the years from water industry leaders.

Further evidence of our operational excellence is the fact that many local water suppliers and municipalities have turned to us for both technical assistance and supplemental water supplies, for years. This is a service that we continue to offer. Ironically, not too long ago AQUA requested our assistance when water was needed in your system, and a connection was arranged so that your firm could obtain water from our Forest Park facility. We do not believe that you could offer our customers anything that we do not deliver, except for higher water and sewer rates.

We value and stand behind all of our employees and colleagues in the public water and sewer industry. Our collective services are second to none – and are delivered at reasonable rates.

Please be advised that we are not for sale, and that we have absolutely no interest in selling our assets and our valued employees and customers - to anyone.

Sincerely.

North Wales Water Authority - Board of Directors

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